

Secretary of State Office
500 E Capitol Ave
Pierre, SD 57501
(605)773-3537

Athlete Agent Registration Form

Please Type or Print Clearly in Ink

Make Payment Payable to **SECRETARY OF STATE**

FILE DATE

07/29/2026

RECEIPT NO

002909055

RECEIVED

JUL 28 2026

SD Secretary of State

Please check the applicable filing status.

- ☒ Initial Application **\$100 Fee**
☐ Application based on certification in another state per §59-10-5(b): **\$50 Fee**
☐ Application for Renewal **\$25 Fee**

1. Name: Michael Tellem

(310) 697-3790

mtellem@excelsm.com

Daytime Phone

Email Address

2. The address for the applicant's principal place of business:

1700 Broadway, FL 29

New York

NY

10019

Street Address

City

State

ZIP

Mailing Address (Optional)

City

State

ZIP

3. The name of the applicant's business or employer: Excel Sports Management, LLC

4. List any business or occupation engaged in by the applicant for the five years next preceding the date of the application:

Agent, Basketball

5. Provide a brief description of your training as an athlete agent:

Certified NBA agent

6. Provide a brief description of your practical experience as an athlete agent:

10+ years of agent experience negotiating contracts for basketball clients

7. Provide a brief description of your educational background related to being an athlete agent:

Juris Doctorate from Loyola Law School

8. Provide names and addresses of three references not related to the applicant:

<u>Max Lipsett</u>	<u>9200 W Sunset Blvd., Suite 1201</u>	<u>West Hollywood</u>	<u>CA</u>	<u>90069</u>
Name	Address	City	State	ZIP
<u>James Dunleavy</u>	<u>9200 W Sunset Blvd., Suite 1201</u>	<u>West Hollywood</u>	<u>CA</u>	<u>90069</u>
Name	Address	City	State	ZIP
<u>Sam Goldfeder</u>	<u>9200 W Sunset Blvd., Suite 1201</u>	<u>West Hollywood</u>	<u>CA</u>	<u>90069</u>
Name	Address	City	State	ZIP

9. For whom have you served as an athlete agent in the past 5 (five) years:

See attached.

Name	Sport	Last Known Team
Name	Sport	Last Known Team
Name	Sport	Last Known Team
Name	Sport	Last Known Team

10. If the applicant's business is not a corporation, list the names and addresses of the partners, members, officers, managers, or profit-sharers of the business:

Homerun Purchaser, LLC	200 W St.	New York	NY	10282
Name	Address	City	State	ZIP
Name	Address	City	State	ZIP

11. If the business employing the applicant is a corporation, list the names and addresses of the officers, directors, and any shareholder of the corporation having a five percent interest or greater.

Name	Address	City	State	ZIP
Name	Address	City	State	ZIP

12. Have you or anyone listed in questions 10 or 11 been convicted of a crime, that in South Dakota, would be considered a crime of moral turpitude or a felony? ☐ Yes ☒ No

If yes please identify the crime: _____

13. Have you or anyone listed in questions 10 or 11 been administratively or judicially determined to have made false, misleading, deceptive or fraudulent representations? ☐ Yes ☒ No

14. Has your conduct or that of anyone listed in questions 10 or 11 resulted in the imposition of a sanction, suspension, or declaration of ineligibility to participate in an interscholastic or intercollegiate athletic event on a student athlete or educational institution? ☐ Yes ☒ No

15. Have you or anyone listed in questions 10 or 11 had any sanction, suspension or disciplinary action taken against you / them because of occupational or professional conduct? ☐ Yes ☒ No

16. Have you or anyone listed in questions 10 or 11 ever been denied an application for, suspension or revocation of, or refusal to renew the athlete agents registration of licensure? ☐ Yes ☒ No

Attach additional pages as needed when there is insufficient room to fully complete a question.

I declare under penalty of perjury, under the laws of the State of South Dakota, that all statements contained in this application and any accompanying documents are true and correct.

Dated 7/23/26


Michael Tellem (Jul 23, 2026 15:23:25 EDT)
(Signature of Applicant)

Michael Tellem
(Printed Name)

Client Name	Level	Team
Dorian Finney-Smith	NBA	Charlotte Hornets
Karim Lopez	NBA	Memphis Grizzlies
Jakob Poeltl	NBA	Toronto Raptors
Matas Buzelis	NBA	Chicago Bulls
Ousmane Dieng	NBA	Milwaukee Bucks
Isaac Okoro	NBA	Chicago Bulls
Bob Klintman	NBA	Detroit Pistons
Jonas Birzinis	High School	Lithuania
Juom Maker Bol	High School	Baskonia
Maikcol Perez	College	Baylor
MJ Madison	College	McNeese State
Vincas Buzelis	College	South Dakota
Cassius Stanley	Overseas	Šiauliai (Lithuania)



South Dakota Secretary of State
500 E. Capitol Ave
Pierre, SD 57501-5070

EXCEL SPORTS MANAGEMENT LLC
1700 BROADWAY FL 29
NEW YORK, NY 10019-5905

RECEIPT INFORMATION

Receipt #: 002909055

Receipt Date: 07/29/2026

DO NOT PAY!
This is not a bill.

Description of Charges	Reference	Quantity	Unit Price	Total
Athlete Agent Initial Registration		1	\$100.00	\$100.00

TOTAL CHARGES PAID \$100.00

Description of Payment	Reference	Amount
Payment-Check/MO	5793	\$100.00

TOTAL PAYMENT \$100.00



SOUTH DAKOTA
DEPT. OF **LABOR**
& **REGULATION**

08/12/2026

Michael Tellem
Excel Sports Management, LLC
1700 Broadway, FL 29
New York, NY 10019

RECEIVED

AUG 12 2026

SD Secretary of State

Attached is your South Dakota Athlete Agent certificate.

No such certificate shall be transferred to or used by any other person or business entity other than the person or business entity to whom the certificate was issued.

Services are subject to sale tax in South Dakota. If you are providing your service in South Dakota, you need to apply for a SD Sales Tax license. Please visit the South Dakota Department of Revenue website at dor.sd.gov.

State of South Dakota
Department of Labor and Regulation

MICHAEL TELLEM

Excel Sports Management, LLC
1700 Broadway, FL 29
New York, NY 10019

Has been registered by the SD Department of Labor and Regulation as an

ATHLETE AGENT

Effective: 08/12/2026

EXPIRATION: 08/11/2028

Marcia Hultman,
Secretary of Labor & Regulation

This certificate is non-transferable to any other person or entity other than to whom the certificate was issued.

Filed this 12th day of

August 2026

SECRETARY OF STATE

Filed this 12th day of

August 2026

SECRETARY OF STATE