

Athlete Agent Registration Form

Please Type or Print Clearly in Ink

Make Payment Payable to **SECRETARY OF STATE**

| | |
|-----------------|--------------|
| FILE DATE | 04/08/2025 |
| RECEIPT NO | 002628437 |
| CK# | 3164 \$50.00 |
| RECEIVED | |
| APR 08 2025 | |

SD Secretary of State

Please check the applicable filing status.

- ☐ Initial Application **\$100** Fee
- ☐ Application based on certification in another state per §59-10-5(b): **\$50** Fee
- ☐ Application for Renewal **\$25** Fee

1. Name: Juan Lozano

619-647-9129

Daytime Phone

juan@redenvelopesports.com

Email Address

2. The address for the applicant's principal place of business:

680 E. Colorado Blvd, Suite 180

Pasadena

CA

91101

Street Address

City

State

ZIP

Mailing Address (Optional)

City

State

ZIP

3. The name of the applicant's business or employer: Red Envelope Sports, LLC

4. List any business or occupation engaged in by the applicant for the five years next preceding the date of the application:

None

5. Provide a brief description of your training as an athlete agent:

Representing athlete and coaching clients for over 10 years and mentored by Don Yee at Yee & Dubin

6. Provide a brief description of your practical experience as an athlete agent:

Representing athlete and coaching clients for over 10 years

7. Provide a brief description of your educational background related to being an athlete agent:

B.A. Political Science, Cal-Berkeley

J.D., University of Wisconsin

8. Provide names and addresses of three references not related to the applicant:

| | | | | |
|------------------------|--------------------------------------|-----------------|-----------|--------------|
| <u>Don Yee</u> | <u>680 E. Colorado Blvd, Ste 180</u> | <u>Pasadena</u> | <u>CA</u> | <u>91101</u> |
| Name | Address | City | State | ZIP |
| <u>Shantal Lamelas</u> | <u>680 E. Colorado Blvd, Ste 180</u> | <u>Pasadena</u> | <u>CA</u> | <u>91101</u> |
| Name | Address | City | State | ZIP |
| <u>Charles Cox</u> | <u>834 Crossfire Ct</u> | <u>Marietta</u> | <u>GA</u> | <u>30064</u> |
| Name | Address | City | State | ZIP |

9. For whom have you served as an athlete agent in the past 5 (five) years:

| | | |
|-----------------------|----------|---------------------|
| Jaleel McLaughlin | Football | Denver Broncos |
| Name | Sport | Last Known Team |
| Mason McCormick | Football | Pittsburgh Steelers |
| Name | Sport | Last Known Team |
| Hunter Dekkers | Football | Iowa Western |
| Name | Sport | Last Known Team |
| Nick Westbrook-Ikhine | Football | Miami Dolphins |
| Name | Sport | Last Known Team |

10. If the applicant's business is not a corporation, list the names and addresses of the partners, members, officers, managers, or profit-sharers of the business:

| | | | | |
|---------|-------------------------------|----------|-------|-------|
| Don Yee | 680 E. Colorado Blvd, Ste 180 | Pasadena | CA | 91101 |
| Name | Address | City | State | ZIP |
| Name | Address | City | State | ZIP |

11. If the business employing the applicant is a corporation, list the names and addresses of the officers, directors, and any shareholder of the corporation having a five percent interest or greater.

| | | | | |
|------|---------|------|-------|-----|
| Name | Address | City | State | ZIP |
| Name | Address | City | State | ZIP |

12. Have you or anyone listed in questions 10 or 11 been convicted of a crime, that in South Dakota, would be considered a crime of moral turpitude or a felony? ☐ Yes ☒ No

If yes please identify the crime: _____

13. Have you or anyone listed in questions 10 or 11 been administratively or judicially determined to have made false, misleading, deceptive or fraudulent representations? ☐ Yes ☒ No

14. Has your conduct or that of anyone listed in questions 10 or 11 resulted in the imposition of a sanction, suspension, or declaration of ineligibility to participate in an interscholastic or intercollegiate athletic event on a student athlete or educational institution? ☐ Yes ☒ No


15. Have you or anyone listed in questions 10 or 11 had any sanction, suspension or disciplinary action taken against you / them because of occupational or professional conduct? ☐ Yes ☒ No

16. Have you or anyone listed in questions 10 or 11 ever been denied an application for, suspension or revocation of, or refusal to renew the athlete agents registration of licensure? ☐ Yes ☒ No

Attach additional pages as needed when there is insufficient room to fully complete a question.

I declare under penalty of perjury, under the laws of the State of South Dakota, that all statements contained in this application and any accompanying documents are true and correct.

Dated 3-24-25


(Signature of Applicant)

Juan Lozano

(Printed Name)



State of California Secretary of State

File No. 1181**FILED**
Secretary of State
State of California**MAR 27 2023**

Athlete Agent Disclosure Statement

A \$30.00 filing fee must accompany this form.

IMPORTANT - Read instructions before completing this form.

Filing of false, misleading, or incomplete statements on this form may subject you to criminal and civil penalties under the Miller-Ayala Athlete Agents Act, Chapter 2.5 (commencing with Section 18895) of Division 8 of the Business and Professions Code.

This Space for Filing Use Only

1. ☒ Individual ☐ Entity

2. Name of Athlete Agent

JUAN LOZANO

3. Street address of all locations where business is to be conducted, including City, State, and Zip Code (attach additional pages if necessary)

A. 680 E. Colorado Blvd., Ste. 180, Pasadena, CA 91101

B. _____

C. _____

4. Name of designated agent for service of process in California

Shantal Lamelas

5. Street address of designated agent for service of process in California

City

State

Zip Code

680 E. Colorado Blvd., Ste. 180PasadenaCA91101

6. List all businesses and/or occupations engaged in for the two years preceding the date of this filing (attach additional pages if necessary)

A. Yee & Dubin Sports - Director of Coaches DivisionB. Red Envelope Sports - President of Coaches Division

C. _____

CHECK YES OR NO TO QUESTIONS 7 THROUGH 11.

- | | YES | NO |
|--|--------------------------|-------------------------------------|
| 7. Has the athlete agent ever been convicted of a felony? | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| 8. Has the athlete agent ever been convicted of a misdemeanor involving a violation of Chapter 2.5 of Division 8 of the Business and Professions Code, or Chapter 1 (commencing with Section 1500) of Part 6 of Division 2 of the Labor Code as repealed by Chapter 857 of the Statutes of 1996, or the law of any other state governing athlete agents? | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| 9. Has the athlete agent ever been convicted of fraud, theft, embezzlement, fraudulent conversion, or misappropriation of property? | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| 10. Has the athlete agent ever made any appearances before any disciplinary or professional board, association, secretary, committee, or other entity as a result of disciplinary charges or other allegations of misconduct against the athlete agent? If yes, explain the outcome of those proceedings (attach additional pages if necessary). | <input type="checkbox"/> | <input checked="" type="checkbox"/> |
| 11. Has any student athlete or any educational institution been sanctioned, suspended, or declared ineligible to participate in one or more interscholastic or intercollegiate athletic events in any proceeding arising from, or related to, the actions of this athlete agent? | <input type="checkbox"/> | <input checked="" type="checkbox"/> |

COMPLETE EITHER 12 OR 13 OR BOTH, WHICHEVER IS APPROPRIATE:

12. Name the insurer and amount of coverage for the security required by Business and Professions Code section 18897.87(a)

Philadelphia Insurance Companies - \$1,000,000 each claim/\$1,000,000 aggregate

13. Specify the type, value and specific location of security consistent with the requirements of Business and Professions Code section 18897.87(b)

14. List all past and present persons on behalf of whom the athlete agent has acted as an athlete agent (attach additional pages if necessary)

A. N/A

B. _____

C. _____

15. List the names of any players' associations with whom the athlete agent is registered (attach additional pages if necessary)

A. NFLPA

B. _____

C. _____

16. List at least three references with complete addresses and phone numbers (attach additional pages if necessary)

A. Bruce A. Jones - [REDACTED] Portland, OR 97211

B. Adam Rittenberg - [REDACTED] Chicago, IL 60625

C. Chris Freeman - [REDACTED] Minneapolis, MN 55419

17. List all affidavits or certificates of completion of any and all formal training or practical experience in any of the following specific areas: contracts, contract negotiation, complaint resolution, arbitration, or civil resolution of contract disputes (attach additional pages if necessary)

A. NFLPA Certification

B. J.D.

C. _____

18. List the name and residential address of all persons financially interested in the operation of the business of the athlete agent, whether as employees, partners, investors, associates, or profit sharers, or in any other manner (attach additional pages if necessary)

A. Donald Yee - [REDACTED] Pasadena, CA 91108

B. Carter Chow - [REDACTED] Manhattan Beach, CA 90266

C. Shantal Lameles - [REDACTED] Valley Village, CA 91607

19. Attach a schedule of fees to be charged and collected in the conduct of the athlete agent business.

SECTION 20A THROUGH 20C APPLICABLE ONLY IF THE ATHLETE AGENT IS AN INDIVIDUAL

20. A. Residence address of Athlete Agent

City

State

Zip Code

[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

B. Social Security Number of Athlete Agent

[REDACTED]

C. Driver's License Number of Athlete Agent

[REDACTED]

21. I declare that this disclosure statement is true, correct and complete.

Juan Lozano

Signature

3/20/2023

Date

Juan Lozano - President, Coaches Division

Type or print name and title

Schedule of Fees

| <u>Service</u> | <u>Fee</u> |
|---|------------|
| Football Contract Negotiation | 3% |
| Sponsorship/Endorsement/Marketing Matters | 15% |
| NFLPA Royalty Marketing Matters | 0% |
| Standard Shoe and Apparel Contracts (non-cash) | 0% |
| Travel Expenses and Express Delivery (Fed Ex, etc.) (Reimbursed only if necessary and pre-approved by client at actual cost) | |

*If Player terminates Red Envelope Sports, LLC as his NFLPA-certified contract advisor at any time or voluntarily retires/quits professional football while on an NFL team within two (2) NFL seasons (regular and post-season) of signing this agreement, Player shall reimburse Red Envelope Sports, LLC the total amount of the Pre-Combine Training Expenses within seven (7) days after the date of invoice.

Player

Date

Agent(s)

Red Envelope Sports, LLC

Date



South Dakota Secretary of State
500 E. Capitol Ave
Pierre, SD 57501-5070

RED ENVELOPE SPORTS, LLC
680 EAST COLORADO BLVD SUITE 180
JUAN LOZANO
PASADENA, CA 91101

RECEIPT INFORMATION

Receipt #: 002628437
Receipt Date: 04/08/2025

DO NOT PAY!
This is not a bill.

| Description of Charges | Reference | Quantity | Unit Price | Total |
|--|-----------|----------|------------|---------|
| Athlete Agent Application Out of State | | 1 | \$50.00 | \$50.00 |

TOTAL CHARGES PAID \$50.00

| Description of Payment | Reference | Amount |
|------------------------|-----------|---------|
| Payment-Check/MO | 3164 | \$50.00 |

TOTAL PAYMENT \$50.00

Athlete Agent Registration Form

Please Type or Print Clearly in Ink

Make Payment Payable to **SECRETARY OF STATE**

| | |
|-----------------------|----------------------|
| FILE DATE | <u>05/13/2025</u> |
| RECEIPT NO | <u>002649135</u> |
| Check # | <u>#1205 \$50.00</u> |
| RECEIVED | |
| MAY 09 2025 | |
| SD Secretary of State | |

Please check the applicable filing status.

- ☒ Initial Application **\$100 Fee**
☐ Application based on certification in another state per §59-10-5(b): **\$50 Fee**
☐ Application for Renewal **\$25 Fee**

1. Name: Juan Lozano

619-647-9129

Daytime Phone

juan@redenvelopesports.com

Email Address

2. The address for the applicant's principal place of business:

680 E. Colorado Blvd, Suite 180

Pasadena

CA

91101

Street Address

City

State

ZIP

Mailing Address (Optional)

City

State

ZIP

3. The name of the applicant's business or employer: Red Envelope Sports, LLC

4. List any business or occupation engaged in by the applicant for the five years next preceding the date of the application:

None

5. Provide a brief description of your training as an athlete agent:

Representing athlete and coaching clients for over 10 years and mentored by Don Yee at Yee & Dubin

6. Provide a brief description of your practical experience as an athlete agent:

Representing athlete and coaching clients for over 10 years

7. Provide a brief description of your educational background related to being an athlete agent:

B.A. Political Science, Cal-Berkeley

J.D., University of Wisconsin

8. Provide names and addresses of three references not related to the applicant:

| | | | | |
|------------------------|--------------------------------------|-----------------|-----------|--------------|
| <u>Don Yee</u> | <u>680 E. Colorado Blvd, Ste 180</u> | <u>Pasadena</u> | <u>CA</u> | <u>91101</u> |
| Name | Address | City | State | ZIP |
| <u>Shantal Lamelas</u> | <u>680 E. Colorado Blvd, Ste 180</u> | <u>Pasadena</u> | <u>CA</u> | <u>91101</u> |
| Name | Address | City | State | ZIP |
| <u>Charles Cox</u> | <u>834 Crossfire Ct</u> | <u>Marietta</u> | <u>GA</u> | <u>30064</u> |
| Name | Address | City | State | ZIP |



South Dakota Secretary of State
500 E. Capitol Ave
Pierre, SD 57501-5070

RED ENVELOPE SPORTS, LLC
680 EAST COLORADO BLVD SUITE 180
JUAN LOZANO
PASADENA, CA 91101

RECEIPT INFORMATION

Receipt #: 002628437
Receipt Date: 04/08/2025

DO NOT PAY!
This is not a bill.

| Description of Charges | Reference | Quantity | Unit Price | Total |
|--|-----------|----------|------------|---------|
| Athlete Agent Application Out of State | | 1 | \$50.00 | \$50.00 |

TOTAL CHARGES PAID \$50.00

| Description of Payment | Reference | Amount |
|------------------------|-----------|---------|
| Payment-Check/MO | 3164 | \$50.00 |

TOTAL PAYMENT \$50.00

9. For whom have you served as an athlete agent in the past 5 (five) years:

| | | |
|-----------------------|----------|---------------------|
| Jaleel McLaughlin | Football | Denver Broncos |
| Name | Sport | Last Known Team |
| Mason McCormick | Football | Pittsburgh Steelers |
| Name | Sport | Last Known Team |
| Hunter Dekkers | Football | Iowa Western |
| Name | Sport | Last Known Team |
| Nick Westbrook-Ikhine | Football | Miami Dolphins |
| Name | Sport | Last Known Team |

10. If the applicant's business is not a corporation, list the names and addresses of the partners, members, officers, managers, or profit-sharers of the business:

| | | | | |
|---------|-------------------------------|----------|-------|-------|
| Don Yee | 680 E. Colorado Blvd, Ste 180 | Pasadena | CA | 91101 |
| Name | Address | City | State | ZIP |

| | | | | |
|------|---------|------|-------|-----|
| Name | Address | City | State | ZIP |
|------|---------|------|-------|-----|

11. If the business employing the applicant is a corporation, list the names and addresses of the officers, directors, and any shareholder of the corporation having a five percent interest or greater.

| | | | | |
|------|---------|------|-------|-----|
| Name | Address | City | State | ZIP |
|------|---------|------|-------|-----|

| | | | | |
|------|---------|------|-------|-----|
| Name | Address | City | State | ZIP |
|------|---------|------|-------|-----|

12. Have you or anyone listed in questions 10 or 11 been convicted of a crime, that in South Dakota, would be considered a crime of moral turpitude or a felony? ☐ Yes ☒ No

If yes please identify the crime: _____

13. Have you or anyone listed in questions 10 or 11 been administratively or judicially determined to have made false, misleading, deceptive or fraudulent representations? ☐ Yes ☒ No

14. Has your conduct or that of anyone listed in questions 10 or 11 resulted in the imposition of a sanction, suspension, or declaration of ineligibility to participate in an interscholastic or intercollegiate athletic event on a student athlete or educational institution? ☐ Yes ☒ No

15. Have you or anyone listed in questions 10 or 11 had any sanction, suspension or disciplinary action taken against you / them because of occupational or professional conduct? ☐ Yes ☒ No

16. Have you or anyone listed in questions 10 or 11 ever been denied an application for, suspension or revocation of, or refusal to renew the athlete agents registration of licensure? ☐ Yes ☒ No

Attach additional pages as needed when there is insufficient room to fully complete a question.

I declare under penalty of perjury, under the laws of the State of South Dakota, that all statements contained in this application and any accompanying documents are true and correct.



Dated May 5, 2025

(Signature of Applicant)

Juan Lozano

(Printed Name)



South Dakota Secretary of State
500 E. Capitol Ave
Pierre, SD 57501-5070

JUAN CARLOS LOZANO ESQ.
3555 ROSECRANS STREET SUITE 114-208
SAN DIEGO, CA 92110

RECEIPT INFORMATION

Receipt #: 002649153

Receipt Date: 05/13/2025

DO NOT PAY!
This is not a bill.

| Description of Charges | Reference | Quantity | Unit Price | Total |
|------------------------------------|-----------|----------|------------|---------|
| Athlete Agent Initial Registration | | 1 | \$50.00 | \$50.00 |

TOTAL CHARGES PAID \$50.00

| Description of Payment | Reference | Amount |
|------------------------|-----------|---------|
| Payment-Check/MO | 1205 | \$50.00 |

TOTAL PAYMENT \$50.00

In Reference To:

Receipt# 002628437 check#3164 \$50.00 04/08/2025 SD Department of Labor & Regulations returned out of state application and stated to file initial application with South Dakota. js



SOUTH DAKOTA
DEPT. OF **LABOR**
& **REGULATION**

RECEIVED

MAY 16 2025

SD Secretary of State

May 15, 2025

Juan Lozano
Red Envelope Sports, LLC
680 E. Colorado Blvd, Suite 180
Pasadena CA 91101

Attached is your South Dakota Athlete Agent certificate.

This certificate may not be transferred or used by any other person or business entity other than the person or business entity to whom the certificate was issued.

Services are subject to sales tax in South Dakota. If you are providing your service in South Dakota, you need to apply for a SD Sales Tax license. Please visit the South Dakota Department of Revenue website at dor.sd.gov.

State of South Dakota
Department of Labor and Regulation

Juan Lozano
Red Envelope Sports, LLC
680 E. Colorado Blvd, Suite 180
Pasadena CA 91101

Has been registered by the SD Department of Labor and Regulation as an

ATHLETE AGENT

Effective: 05/15/2025

EXPIRATION: 05/14/2027

M. Hultman

Marcia Hultman,
Secretary of Labor & Regulation

This certificate is non-transferable to any other person or entity other than to whom the certificate was issued.

Filed this 16th day of

May 2025

Monae L. Johnson

SECRETARY OF STATE