



Q4 BUSINESS & ECONOMIC DATA ANALYSIS SUMMARY

SOUTH DAKOTA
SECRETARY OF STATE
 SHANTEL KREBS

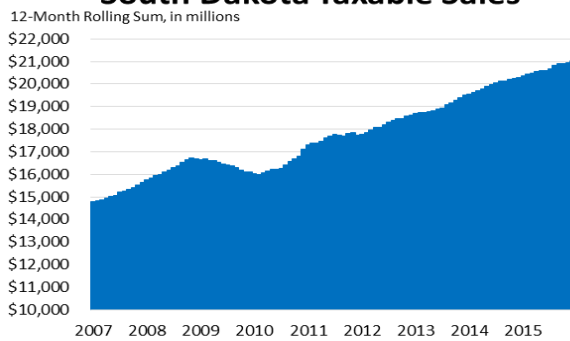
In partnership with



Fourth Quarter 2015

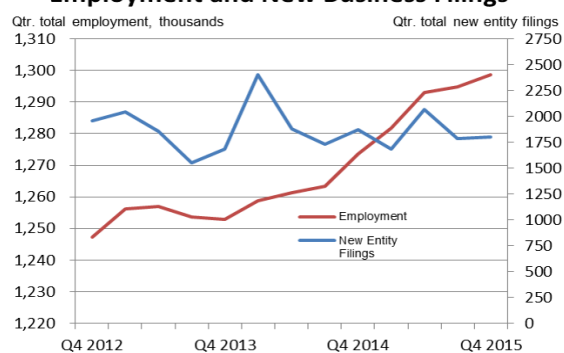
Secretary's Minute: In the Secretary of State's office, we handle corporate filings, uniform commercial code filings, elections, and issuance of concealed carry weapon permits, among 325 other types of transactions. This past year our corporate filings and trademark registration numbers remained steady. We noticed a decline in the Uniform Commercial Code filings. Over the past five years, we have averaged 55,000 UCC filings per year, which peaked at 66,000 in 2014. In calendar year 2015, we experienced a decline in filings to 46,000, mostly due to the Ag economy. The requests for concealed carry weapons permits saw a dramatic increase at the end of 2015. We issued over 3,000 permits in the month of December which were more than double an average month. In the month of January, permits continue to increase as well. There are over 85,000 active permit holders in the state of South Dakota

South Dakota Taxable Sales



Source: South Dakota Department of Revenue

Employment and New Business Filings



Note: Red line displays actual seasonally adjusted employment numbers. Source: Seasonally adjusted South Dakota total nonfarm employees from the Bureau of Labor Statistics and the Labor Market Information Center, SD Department of Labor.

Fourth Quarter 2015 Economic Highlights

- Fictitious Business Name and Trademark filings increased in Q4.
- New business filings increased in Q4.
- Most national economic indicators improved in Q4.
- Total Sales and taxable sales grew in the Q4.
- Personal Income increased by 2.3% in Q4.
- Employment growth has continued in Q4.
- SD unemployment rate is ranked the 3rd lowest in the U.S. at 3.0%.

SOUTH DAKOTA	Current Period	3 Months Prior	Percent Change over Prior Period	Annual Percent Change	5 Year CAGR*
Wealth					
Personal Income (millions of dollars)	39,301	38,414	2.3%	1.4%	3.4%
Total Sales, 12 mo. trailing (millions of dollars)	68,314	68,178	0.2%	-0.9%	3.7%
Taxable Sales, 12 mo. trailing (millions of dollars)	21,020	20,891	0.6%	3.5%	4.2%
Business Outlays					
Annual Wages per Employee	9,620	9,919	-3.0%	3.9%	3.2%
Retail Gasoline Price (dollars per gallon)	1.96	2.38	-17.6%	-8.8%	-8.7%
Economic Overview					
Employment	434,900	430,400	1.0%	2.6%	1.4%
Unemployment Rate	3.0%	3.5%	-14.3%	-9.1%	-9.3%
Initial Jobless Claims	415	174	138.5%	12.8%	-10.2%
Continuing Jobless Claims	2,893	1,021	183.3%	-0.9%	-10.1%
Building Permits, Number of Units, 12 mo. trailing	4,501	4,510	-0.2%	-3.7%	7.3%
Valuation (thousands of dollars), 12 mo. trailing	673,333	667,678	0.8%	-3.6%	8.7%
FHFA Purchase-Only Home Price Index	258	256	0.8%	4.9%	3.3%
Total Business Bankruptcy Filings	13	10	30.0%	62.5%	-16.0%
Chapter 7	3	7	-57.1%	-57.1%	-32.9%
Chapter 11	5	-	-	-	-3.6%
Chapter 13	3	2	50.0%	200.0%	0.0%

Sources: Bureau of Economic Analysis, Quarterly Personal Income (SA) (Q3/15); South Dakota Department of Revenue (NSA) (12/15); South Dakota Department of Labor and Regulation (SA) (Q2/15); US Energy Information Administration, Weekly Retail Gasoline and Diesel Prices, Midwest (12/28/15); Bureau of Labor Statistics, CES (SA) (11/15); US Department of Labor, Employment and Training Administration (NSA) (12/26/15); Census Bureau, New Privately Owned Housing Units Authorized (NSA) (11/15); FHFA Purchase-Only Home Price Index (SA) (Q3/15); Administrative Office of the US Courts (Q3/15). *Compound Annual Growth Rate.